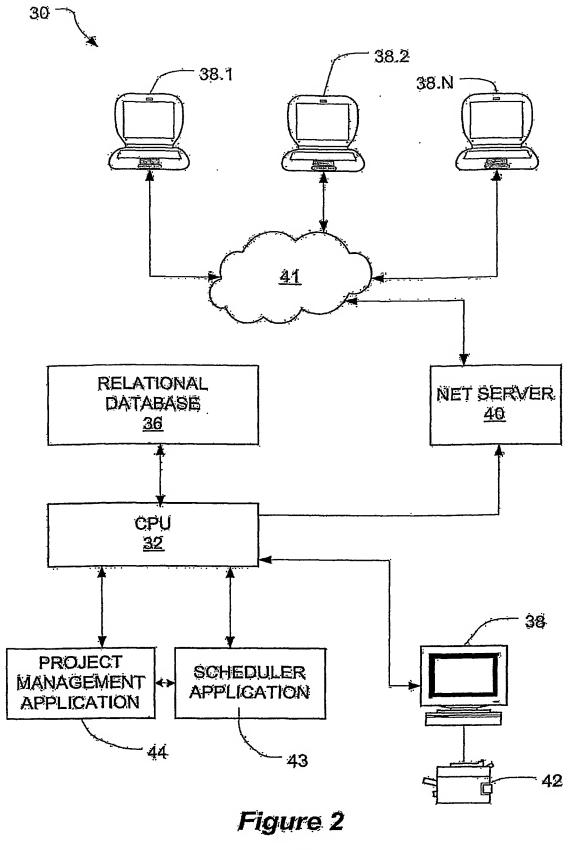
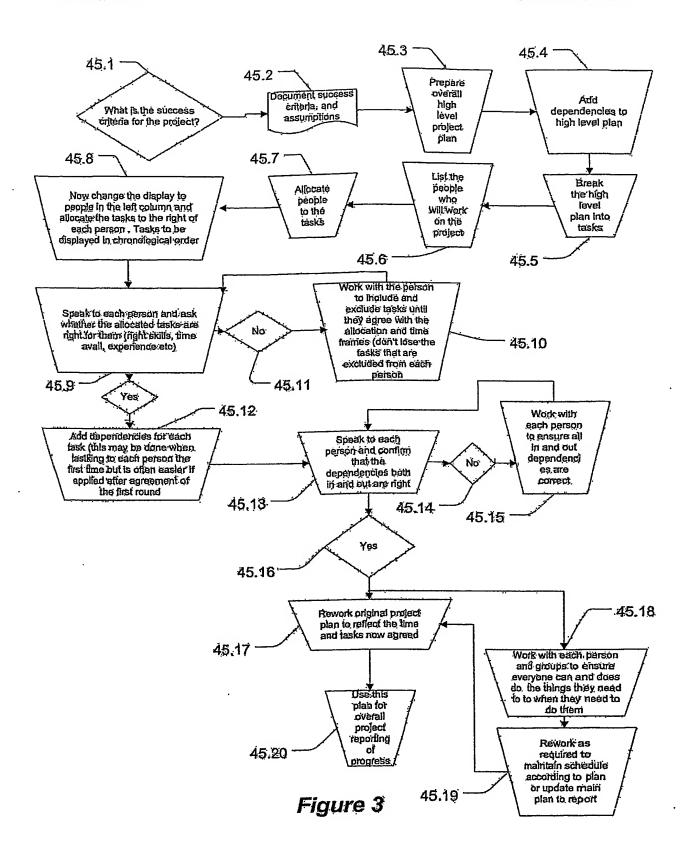


Figure 1



Z/28



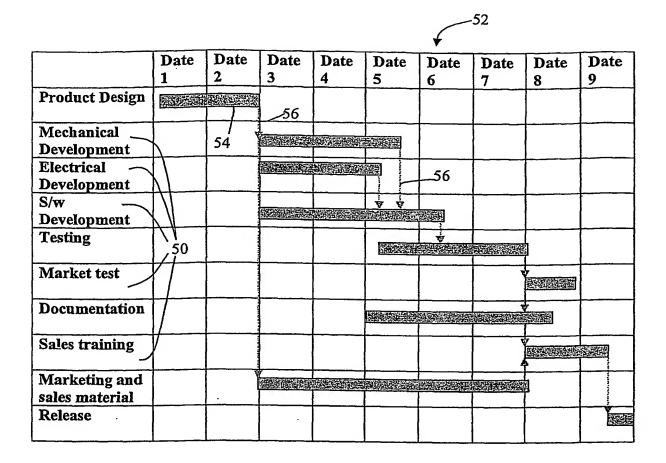


Figure 3a

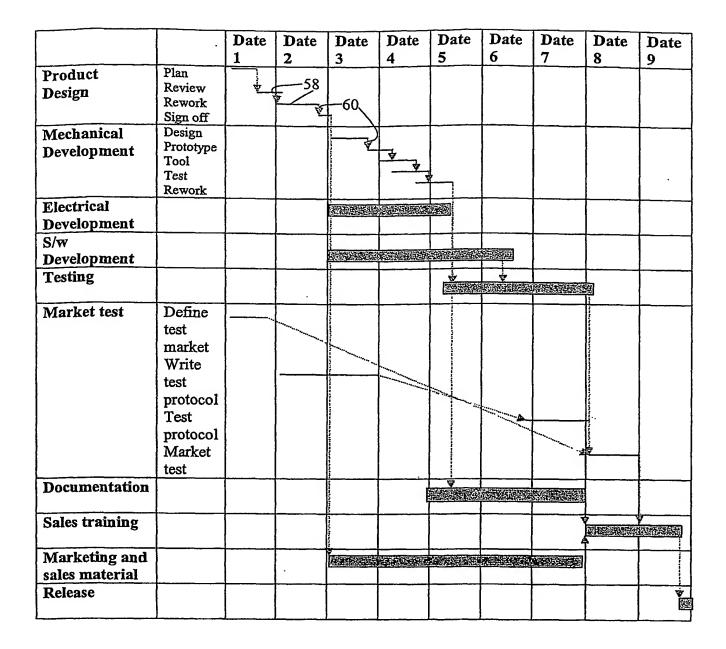


Figure 3b

62						∡ 64			
	Date 1	Date 2	Date 3	Date 4	Date 5	Date 6	Date 7	Date 8	Date 9
Rob	-	Product review	Sign off						
Linda 66 —		Product review Write market test protocol	Sign off Write market test protocol Marketing and sales	Write market test protocol Marketing and sales material	Testing Marketing and sales material	Testing Marketing and sales material	Testing Marketing and sales material	Market Test	
	ļ		material Sign off			ļ			
Ed			Gigii Oil	 					
Ian									
Alan	Product design	Product review	Design rework Sign off						
Ellen	Product design		Design rework Sign off		Testing	Testing	Testing Test market protocol		
Nick	Product design	68	Design rework Sign off Mech Design Elec design Board layout Prototype Test Rework Release	Elec design Board layout Prototype Test Rework Release	Elec design Board layout Prototype Test Rework Release				
Sukumar			S/w Design Dev Testing Release	Design Dev Testing Release	S/w Design Dev Testing Release Testing	S/w Design Dev Testing Release Testing	Testing		
Susan	Product design		Design rework Sign off						
Gerard	Product design		Design rework Sign off		Testing				
John	Product design		Sign off S/w Design Dev Testing Release	S/w Design Dev Testing Release	S/w Design Dev Testing Release Testing	S/w Design Dev Testing Release Testing	Testing Test market protocol		
Alex			Mech						

Figure 3c

	Date	Date	Date 3	Date 4	Date 5	Date 6	Date 7	Date	Date
	1	2						8	9
Rob		Product review	Sign off						
Linda		Product review	Sign off	Write market	Testing	Testing	Testing	Market Test	
	1	Define	Write market	test protecol	Marketing and sales	Marketing	Marketing	}	
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Ellen	design,		rework	1	Testing	Testing	Testing		
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	1 /						market protocol		
Nick	Product		Design	Elec	Elec		protocor		
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		•		layout	layout				
	ł		Mech Design	Prototype	Prototype				
			Design	Test Rework	Test Rework				
	1		Elec design	Release	Release				
	1		design		3				
	1		Board layout						
	ł		Prototype						
			Test Rework						
	1		Release						
Sukumar			S/w 🕏	S/w	S/w	S/w	Testing		
			Design Dev	Design Dev	Design Dev	Design Dev	A		
			Testing	Testing	Testing	Testing '			·
			Release	Release	Release	Release			
					Testing	Perting			
Susan	Product		Design		Ĭ				
	design		rework Sign off						
Gerard	Product		Design		Testing			-	
	design		rework Sign off						
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Figure 3d

Date	Project plan task	Task
2	Review the product design	Review the product design
3	Sign off the product design	Sign off product design
2	Define the test market	get the marketing and field people together to jointly decide as it will need to fit into their schedule
2	Define the test market	Review the overall market release strategy
2	Define the test market	review the release plans
2	Define the test market	determine which is the best way to test the market
3	Market test protocol	determine the numbers required
2	Define the test market	write up the test market profile
3	Define the test market	get sign off from marketing and field people.
3	Market test protocol	Draft the market test protocol
3	Market test protocol	Review protocol with field staff
3	Market test protocol	Finalise market test protocol
4	Marketing and sales material	Hold brainstorming session re marketing and sales material – invite, field, sales, marketing staff and Ed.
4,5	Marketing and sales material	Get Pam to mock up some materials
5	Marketing and sales material	Hold review meeting
6	Marketing and sales material	Get Pam to contact suppliers for quotes and samples
6	Marketing and sales material	Get field and marketing and sales to estimate how many copies of each type of material they will require.
7	Marketing and sales material	Review samples
6	Marketing and sales material	Place quantities and locations in the distribution system
7	Marketing and sales material	Prepare budget for materials
7	Marketing and sales material	Get budget approval from Ed
7	Marketing and sales material	Place orders
9	Marketing and sales material	Check deliveries and authorize payments
9	Marketing and sales material	Place materials in store for distribution

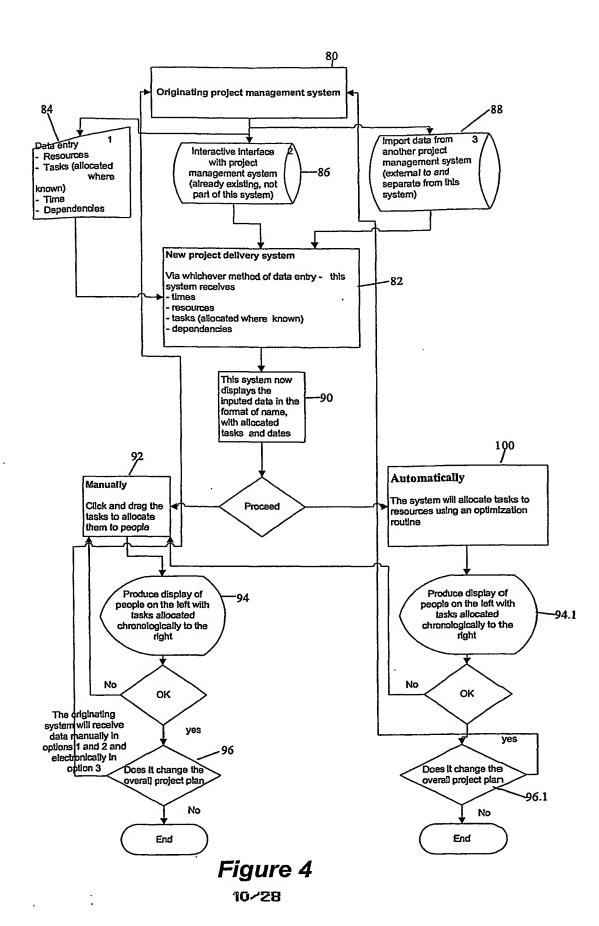
Figure 3e

	Date 1	Date 2	Date 3	Date 4	Date 5	Date 6	Date 7	Date 8	Date 9	Date 10	Date 11
Linda		Product review Define test market	Sign off Write market test protocol	Marketing and sales material	Marketing and sales material	Marketing and sales material	Marketing and sales material	Market Test	Market Test	Market Test	

Figure 3f

	Date 1	Date	Date 3	Date 4	Date 5	Date 6	Date 7	Date	Date	Date	Date
		2						8	9	10	11
Rob		Product zeview	Sign off								
Linda		Product deview Define test market	Sign off Write market test protocol	Marketing and sales material	Marketing and sales material	Marketing and sales material	Marketing and sales material	Market Test	Market Test	Market Test	
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Ian	7///						<i>j</i>				
Alan	Product design	Product ≱review .	Design resvork Sign off			<u></u>					
Ellen	Froduct design		Design rework Sign off		Testing	Testing	Testing Test market protocol	area and an angle of the angle			
Nick	Product design		Design rework Sign off Mech Design Elec design Board layout Prototype Test Rework	Elec design Board layout Prototype Test Rework Release	Elec design Board layout Prototype Test Rework Release						
Sukumar			Release; S/w Design Dev Testing Release	S/w Design Dev Testing Release	S/w Design Devi Testing Release	S/w Design Dev Testing Release Testing	Testing				
Susan	Product design		Design rework Sign off		Testing	Testing	Testing				
Gerard	Product design		Design rework Sign off		Testing						

Figure 3g



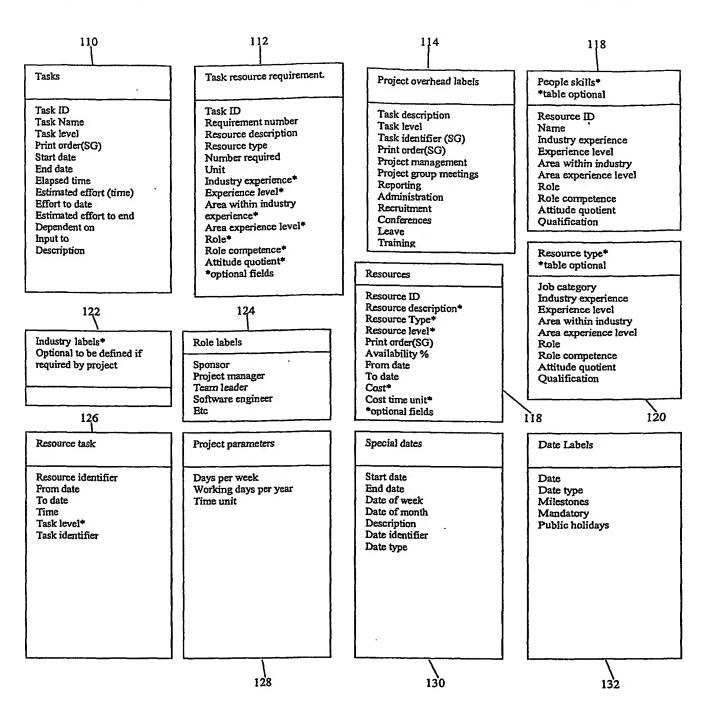


Figure 5

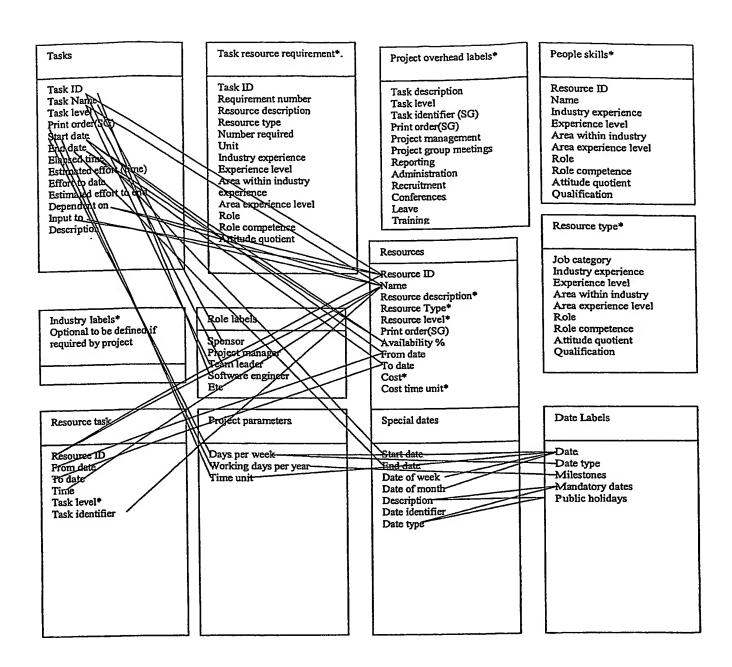


Figure 6

			_												
Variance				0		-1		0	0			0			0
Forecast	new date	(f)	complete)						Date 6			Date 7			Date 10
Forecast	Est.	(now to	complete)						8			16			15
Effort	(actual to	date)		1		2		1	2			4			0
Finish	Planned	(Date)		Date 2		Date 2		Date 3	Date 3			Date 7			Date 10
Start	Planned	(Date)		Date 2		Date 2		Date 3	Date 3		,	Date 4			Date 8
Est.	Elapsed	Days	(original)	-		5		1	20			08			09
Estimated	Days	(original)		1		3		1	10			20			15
Outstanding Estimated	(or	complete)		Complete		Complete		Compete	gn			Outstanding 20			Outstanding
Task				Product	review	Define the	test market	Sign off	Write	market test	protocol	Marketing	and sales	material	Market test
Person	(resource)			Linda											

Figure 7

Task	Task	Outstanding Estimated	Estimated	Est.	Start	Finish	Effort	Forecast	Forecast	Variance
Number		(or	Days	Elapsed	Planned	Planned	(actual to	Est.	new date	
		plete)	(original)	Days	(Date)	(Date)	date)	(now to	(to	
				(original)				complete)	complete)	
1	Product	Outstanding	09	140	Date 1	Date 7	33	27	Date 7	0
	review									
2	Write market	Outstanding	40	40	Date 2	Date 3	20	40	Date 4	+20
	test protocol									
3	Product	Complete	40	40	Date 1	Date 2	20			+10
	design									
4	Marketing	Outstanding	95	100	Date 3	Date 7	0	50	Date 7	0
	and sales									
	material									
5	Testing	Outstanding	09	09	Date 5	Date 8	10	50	Date 8	0
9	S/w	Outstanding	70	70	Date 3	Date 6	40	50	Date 9	+20
	development									
7	Mechanical	Outstanding	50	50	Date 3	Date 5	40	40	Date 7	+30
	Development									
8	Electrical	Outstanding	50	50	Date 3	Date 5	20	40	Date 8	+10
	Development									
6	Electrical	Outstanding	10	25	Date 4	Date 5	10	10	Date 7	+10
	prototype									

Figure 8

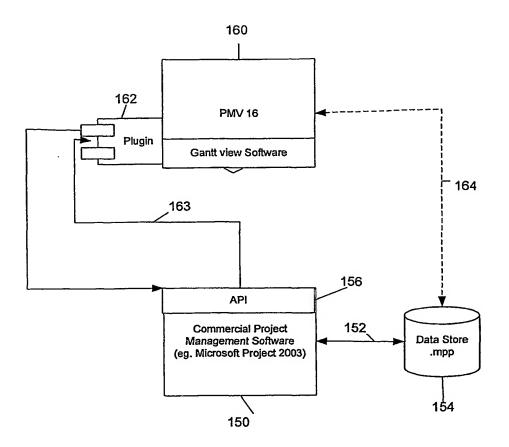


Figure 9

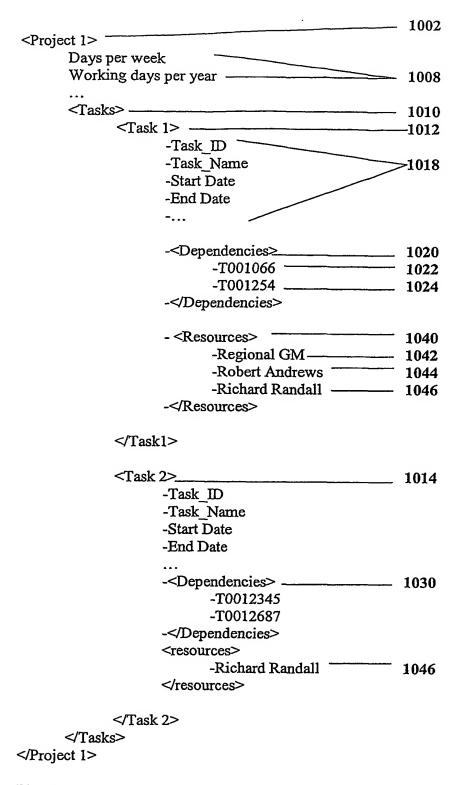


Fig 10

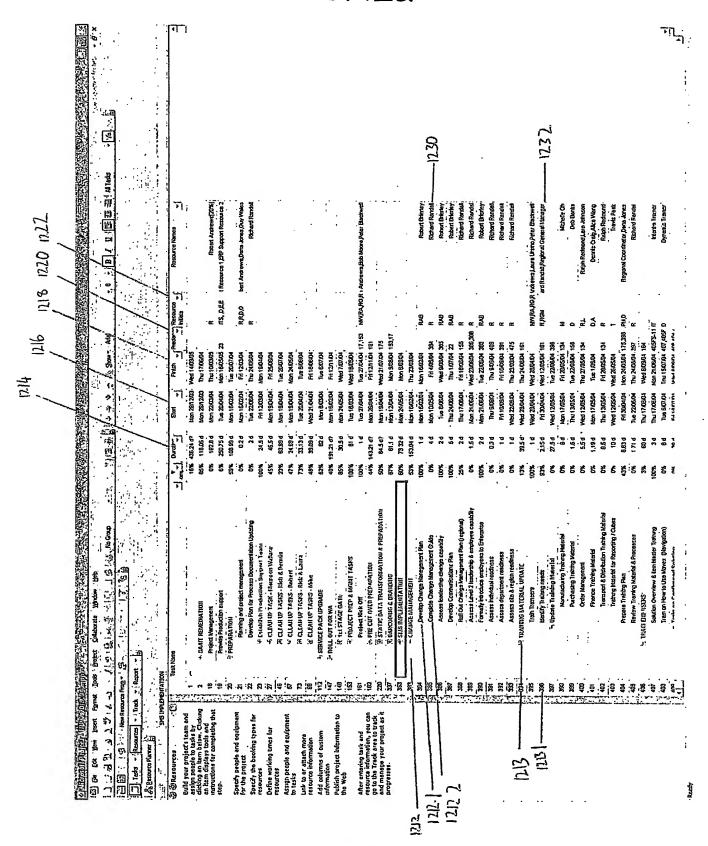
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Days per week	
Working days per year	1108
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<richard randall=""></richard>	⁻ 1112
Actorized randaris	1112
<tasks></tasks>	1130
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-Task ID	
-Task Name	
-Start Date	≥1138
-End Date	
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-T001066	1162
-T001254	. 1164
•	
<task2> ———</task2>	- 1132
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-Task_ID	
-Task_Name	
-Start Date	
-End Date	
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✓ ICEGIONAL OWI>	
<richard alcock=""></richard>	1116
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Fig 11a

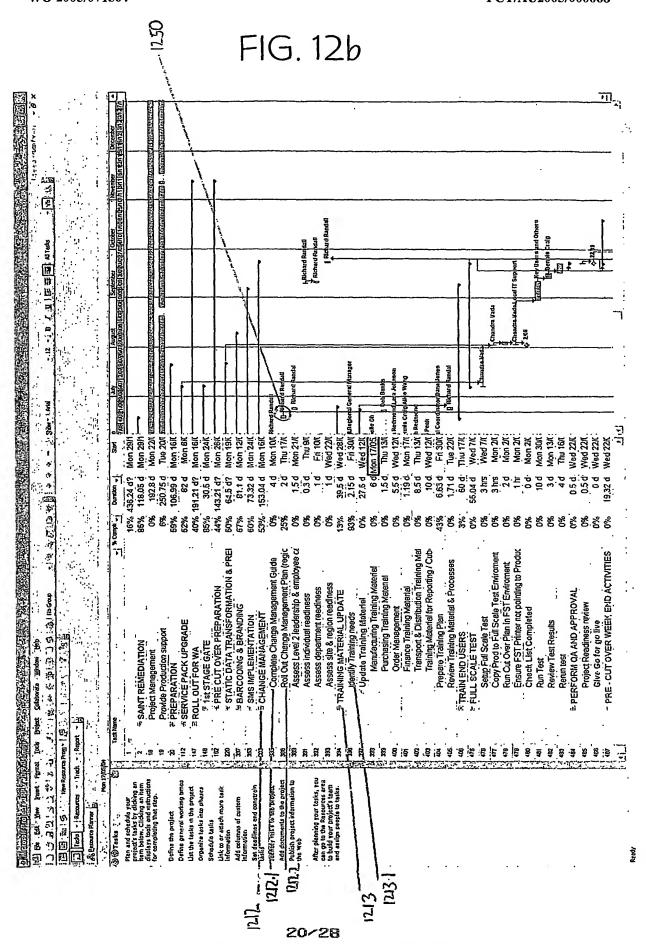
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    <Richard Randall>
         <Project 1> ———
                        _____1185
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                   </Task1>
                  <task2> ______1132
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                                          1187
                  </Task200>
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              </Tasks>
         </Project2>
    <Richard Randall>
    . . .
<Resources>
```

Fig 11b

FIG. 12a

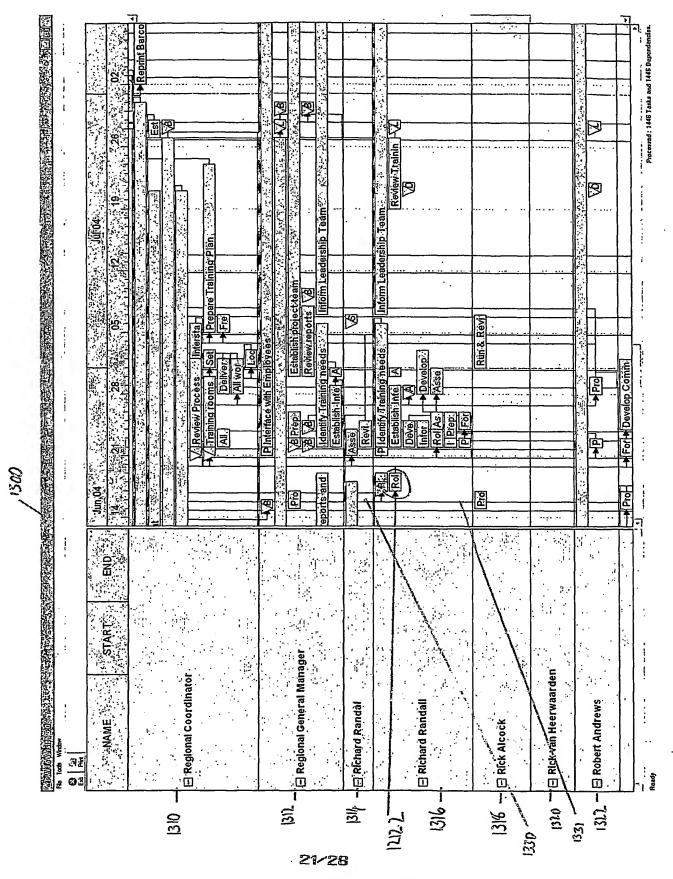


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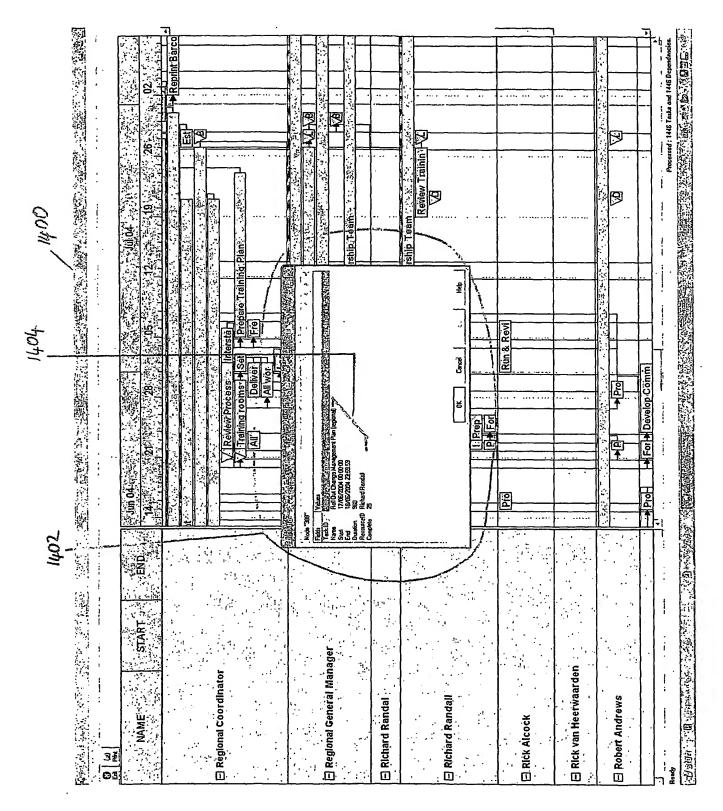
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FIG. 13



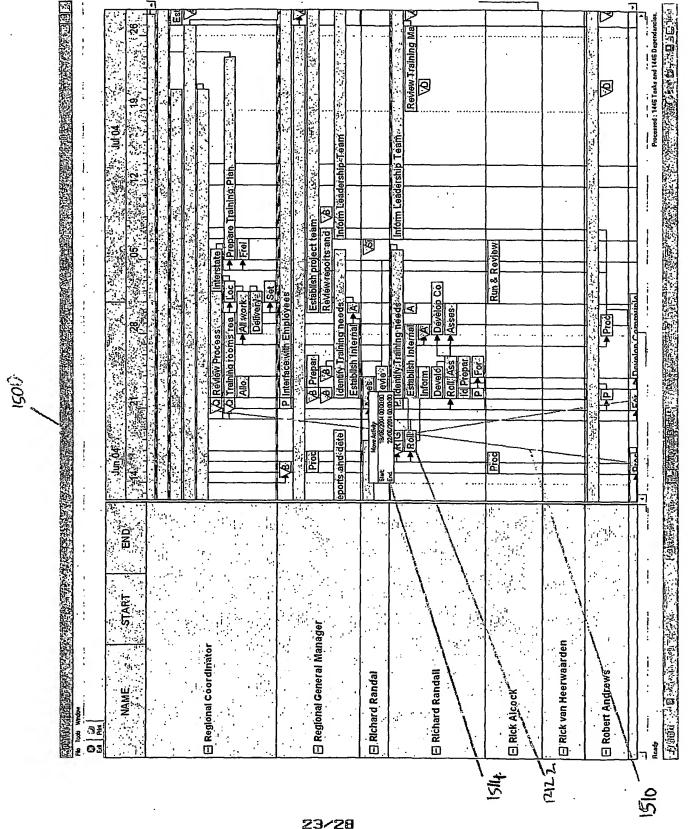
SUBSTITUTE SHEET (RULE 26) RO/AU

FIG. 14



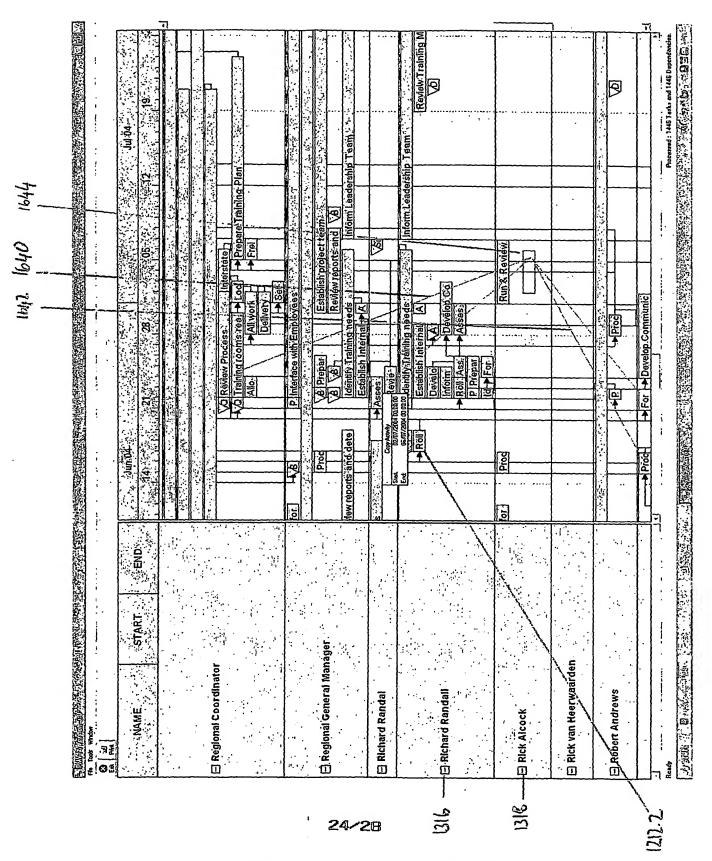
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SUBSTITUTE SHEET (RULE 26) RO/AU

FIG. 15



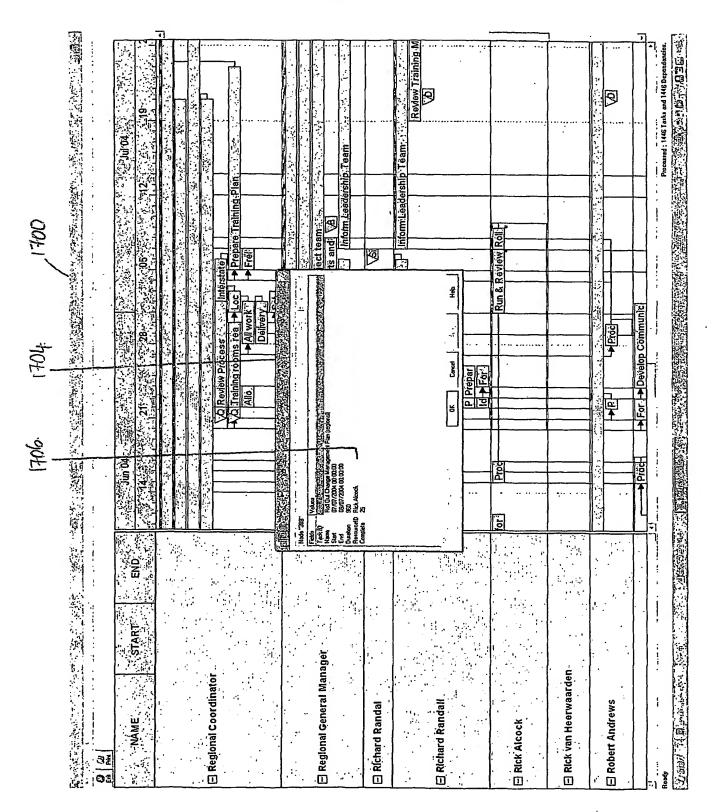
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FIG. 16

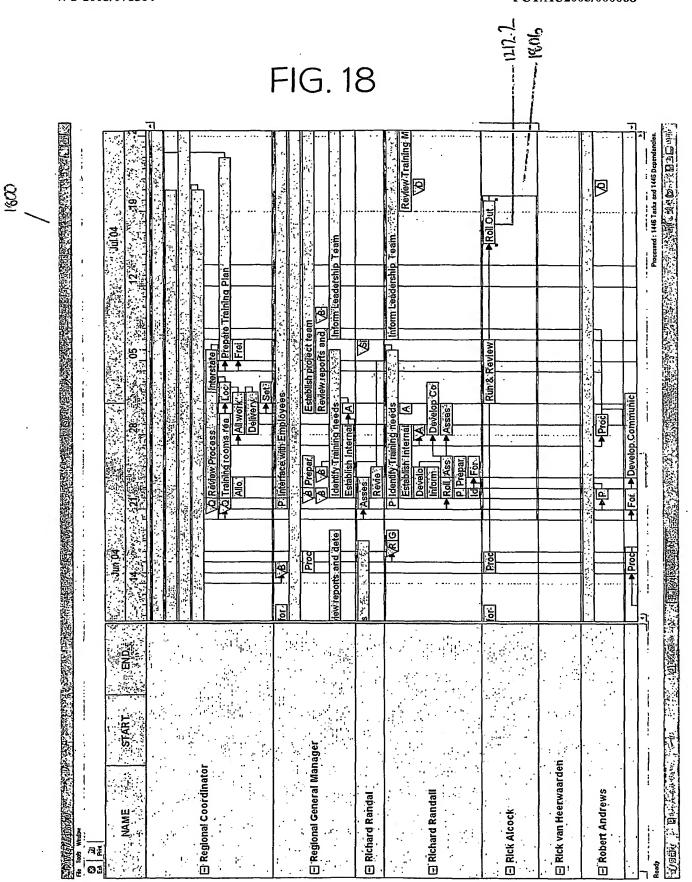


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FIG. 17



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FIG. 19

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			.,			Resource Names			Robert Andrews[20%]	ITS, D.E. Support Resource 1,ERP Support Resource 2.								•	Regional	Regional	Regional		Portoral General Manners Sales Manades Other Omer's	, 9g	Steve Sart	Mas Glady bean Nensger Jogona General Manager Net Berha Sewa Service Manager	Galos Manager Regional Conoral Manage	:		Phencial Officer Dermis Costs	Fla	Regional Coneral Manager Financial Offices	Robert Androws, Richard Rends	:		.2	Richard Randal			Richard Rendal	Rob	Richard Randall	Richard Randall	Kicnerd Kengal		· diameter visitation
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FIG. 20

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